

APPLICATION FOR CREDIT

ROYAL CROWN BOTTLING CO.
OF WINCHESTER, INC.
540-667-1821
fax 540-667-8040

DR PEPPER MT DEW
OF CHARLES TOWN
304-725-8100
fax 304-725-9413

SUREBET SERVICES
304-724-5293
304-724-5294-fax
180 WESCOTT DR.
RAANSON, WV 25438

P. O. Box 2300 Winchester, VA 22604

1. Company Name: _____

2. a. Mailing Address: _____

b. Street Address: _____
(if different than 2a) _____

3. a. Telephone Number: _____ b. fax number: _____

c. Email: _____

4. Business Type (check one) _____ Corporation _____ Partnership _____ Proprietorship

5. a. If Company is a corporation:

(i) State of Incorporation: _____ Date of Incorporation: _____

(ii) Name(s)/Address(es) of stockholder(s) owning ten percent (10%) or more
of outstanding shares (use additional sheet(s) if necessary):

1. _____ 2. _____

(iii) Name/Address of registered agent: _____

b. If company is a partnership:

(i) Type of Partnership: _____ General _____ Limited

(ii) State of Partnership: _____ Date of Formation: _____

(iii) Name(s)/Address(es) of general partner(s) (use additional sheet(s) if necessary):

1. _____ 2. _____

(iv) Name/Address of Registered agent: _____

c. If Company is a proprietorship, name/resident address of Proprietor:

6. Does any entity have or claim to have a security interest in the inventory of the Company?
 ___ Yes ___ No If yes, list the name(s) and address(es) of such entity(ies):
 1. _____ 2. _____

7. Does the Company own the real estate from which it operates its store(s)?
 ___ Yes ___ No If no, list the name(s) and address(es) of the record owner(s) of such real estate:
 1. _____ 2. _____

8. Has the Company ever filed for bankruptcy relief or been subject to collection action?
 ___ Yes ___ No If yes, describe facts relating thereto:

9. a. Bank Reference:

(i) Name(s)/Address(es) of Bank 1. _____ 2. _____

 (ii) Contact Person: _____

 (iii) Telephone Number: _____

b. Credit References:

(i) Name(s)/Address(es): 1. _____ 2. _____

 (ii) Contact Person: _____

 (iii) Telephone Number: _____

10. Person at Company to contact concerning outstanding invoices:

 NAME () PHONE

I hereby certify that I am an officer of the Company duly-authorized to submit this Credit Application and do further certify that the information provided in this Credit Application is accurate as of the date hereof. On behalf of the Company, I hereby consent to and authorize Royal Crown Bottling Company of Winchester, Incorporated ("RCBCW") to contact the banking and credit references provided above concerning the financial condition of the Company. By execution of the Credit Application and in the event of acceptance hereof by RCBCW, the Company hereby agrees to pay all reasonable costs, including attorneys' fees and expenses, incurred by RCBCW with respect to the collection of any amounts owed and not paid by the Company of RCBCW within the applicable credit terms.

 Signature Title Date

Printed/Typed _____

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 Credit Application is: ___ Approved ___ Disapproved

References checked by: _____

GUARANTY

This GUARANTY is dated as of _____, 19__ and is by

NAME OF INDIVIDUAL GUARANTOR (the "Guarantor") for the benefit of
ROYAL CROWN BOTTLING COMPANY OF WINCHESTER, INCORPORATION ("RCBCW").

_____, a _____
NAME OF RETAILER JURISDICTION
corporation (the "Company"), purposes to purchase product from RCBCW on credit.
The Guarantor is a stockholder of the Company, and to induce RCBCW to provide
credit terms to the Company, the Guarantor desires to provide this Guaranty to
RCBCW. Accordingly, the Guarantor agrees as follows:

The Guarantor hereby unconditionally guarantees to RCBCW, for its benefit
and for the benefit of its successors, indorsees, transferees and assigns, the
full and punctual payment when due to RCBCW, now existing or hereafter arising
or incurred (the "Obligations"). If the Company shall fail to pay any Obligation
when due in accordance with its terms, the Guarantor shall forthwith on demand
of RCBCW pay RCBCW the amount of such obligation. The Guarantor hereby agrees
to pay all reasonable costs, including attorneys' fees and expenses, incurred by
RCBCW in connection with the enforcement of this Guaranty and the collection of
all amounts owed by the Guarantor hereunder.

This is a guaranty of payment and not of collection, and the obligations
of the Guarantor hereunder are unconditional and absolute.

NAME OF INDIVIDUAL GUARANTOR